2016-17

# PILLAR – III DISCLOSURES





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## **ABBREVIATIONS**

Union Bank Union Bank of India (Parent Bank)

Union Bank UK Union Bank of India (UK) Ltd

ICAAP Internal Capital Adequacy Assessment Process
ILAAP Internal Liquidity Adequacy Assessment Process

PRA Prudential Regulation Authority

BoE Bank of England

FCA The Financial Conduct Authority
CRR Capital Requirement Regulations

**EU** European Union

ICG Individual Capital Guidance

RW Risk Weights

RWA Risk Weighted Assets
RAG Red Amber Green
LAB Liquidity Assets Buffer

HTM Held to Maturity

MDB Multi-lateral Development Bank

LCR Liquidity Coverage Ratio

ALCO Asset and Liability Committee

CEO Chief Executive Officer

MD Managing Director

**Dy. CEO** Deputy Chief Executive Officer

ED Executive Director
NED Non-Executive Director

RCC Risk and Compliance Committee
SME Small and Medium Enterprises

**ECL** Expected Credit Loss

IRRBB Interest Rate Risk in Banking Book

FX Foreign Exchange

USD US Dollars
GBP Pound Sterling

**EUR** Euro

INR Indian Rupee

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This document is divided in to followings sections:

- **Section 1 Executive summary:** This section describes high level background of the Bank and its business.
- **Section 2 Governance:** This section explains the governance framework within the bank
- Section 3 Capital management: This section describes Union Bank UK's capital strategy and the related risk appetite. This section also provides information on the capital function in the bank and quantitative information on the available and required capital.
- **Section 4 Internal assessment of material risks:** This section describes the methodology and models used by the bank to identify, assess, manage and mitigate the material risks.
- **Section 5 Stress testing:** This section explains the methodologies and scenarios used by the bank to conduct stress testing.
- Section 6 Remuneration: This section describes the remuneration structure of the bank.
- **Section 7 Conclusion:** This section provides information regarding frequency and availability of Pillar III disclosure document.

#### **REGULAR UPDATE**

This document will be reviewed periodically (at least annually). If necessary, adjustments will be made subject to the approval of the board to adequately reflect changes in business strategies or relevant external aspects (e.g. regulatory changes, operating environment changes). Disclosures will be published within four months of the Bank's financial year end and will be updated annually.

The Bank will make its Pillar III disclosures available on its website (www.unionbankofindiauk.co.uk) on an annual basis.

#### SCOPE OF APPLICATION

The Pillar III disclosures have been prepared to explain the basis on which the Bank has prepared/disclosed information regarding capital, liquidity and leverage requirements. The disclosure is intended to convey the Bank's risk profile comprehensively to market participants.

The Bank is a full CRD compliant firm and its accounting and disclosures are on a solo basis. There is no subsidiary/ joint venture of the firm that is required to be consolidated for accounting or prudential purposes. However, its parent, Union Bank of India, has to consolidate financial statements and other regulatory reports for submission to the local regulator or other market participants.

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## 1. Executive summary

This section provides brief information about the Bank and summarises the information of this document

Union Bank UK is a subsidiary of Union Bank, a public-sector bank based in India with a majority stake owned by the Indian government. We are authorised by the PRA and regulated by the FCA and the PRA. The Bank received authorisation as a UK bank from the PRA on 6 September 2013, and started raising deposits from 10 July 2014.

Our focus is to achieve sustainable growth with a strong and robust corporate governance and control environment. We offer traditional simple products covering retail, SME, corporate and commercial banking, trade finance and treasury services.

The principal currency (functional currency) of the Bank is US Dollars (USD) as it represents the currency of the primary economic environment in which the Bank operates. The overall balance sheet size of the Bank as at 31 March 2017 was USD 338 MM.

These disclosures have been prepared with due consideration to comprehensiveness and proportionality. It is further noted that there has been no significant change in our business model since the last Pillar - III Disclosure publications.

In 2016-17, our strategy and business model continued to generate value for our customers and shareholders. In this context, we have ended the year with sound financial results, having generated sustainable and predictable returns and fulfilled our financial and commercial commitments.

## 1.1 Key Business Indicators

This section provides summary of analysis of assets portfolio of the bank as of Mar-2017. In the financial year 2016-17 our loan portfolio had grown by 49.55% from USD 186 million (Mar-2016) to USD 278 million (Mar-2017). Brief information about bank's overall assets as of Mar-2017 is summarised below.

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Figure 1: Geographical distribution of credit risk exposure

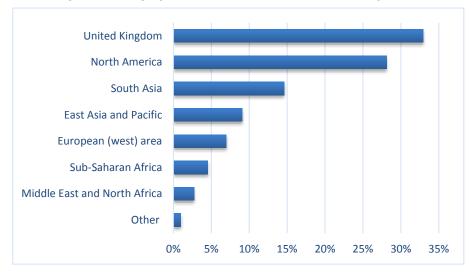


Figure 2: Sectoral distribution of credit risk exposure

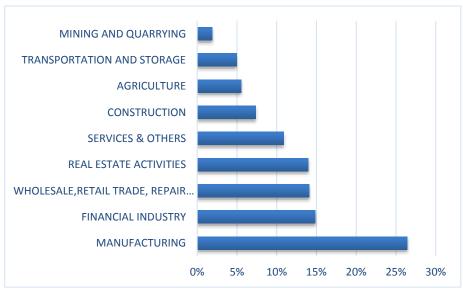
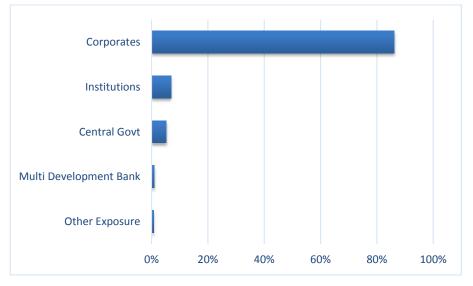


Figure 3: Constitution wise distribution of credit risk exposures



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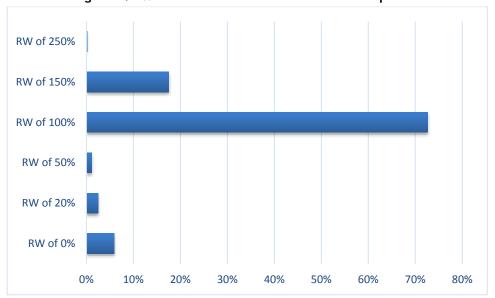


Figure 4: RWAs wise distribution of credit risk exposure

## 1.2 Regulatory Framework

In December 2010, with the aim of enhancing the quality, consistency and transparency of the capital base and improving risk coverage, the Basel Committee on Banking Supervision (BCBS) published a new global regulatory framework for the international capital standards (Basel III), reinforcing the requirements established in the previous frameworks (known as Basel I, Basel II and Basel 2.5). On 26 June 2013 the Basel III legal framework was incorporated in the European legal order via Directive 2013/36 (CRD IV), which repeals Directives 2006/48 and 2006/49, and Regulation 575/2013 on prudential requirements for credit institutions and investment firms (CRR).

## The framework for regulatory capital

The PRA determines a minimum regulatory capital level and additional buffers for the firms, as set out in terms of the Basel and EU risk-weighted framework. The UK capital framework comprises four parts:

- Pillar 1 requirements to provide protection against credit, market and operational risk, for which firms follow internationally agreed methods of calculation and calibration.
- Pillar 2A requirements imposed by the PRA reflecting estimates of risks either not addressed or only partially addressed by the international standards for Pillar 1.
- CRD IV buffers, as applicable these comprise the capital conservation buffer and the counter-cyclical capital buffer, which are relevant to all firms. For Globally Systemically Important Institutions (G-SIIs), the G-SII buffer will be relevant and for domestic systemic firms, the systemic risk buffer will be relevant.
- The PRA buffer, as applicable is an amount of capital that firms should hold in addition to their minimum level of regulatory capital (Pillar 1 plus Pillar 2A) to cover risks and elements of risk not covered elsewhere, and losses that may arise under a stress.

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The Bank always maintains capital base over and above the minimum requirements as prescribed in ICG (Individual Capital Guidance).

The issued and paid up share capital as of 31 March 2016 was - USD 50 million and GBP 2. There were further infusions during the financial year 2016-17, details of which as follows:

- USD 10 million on 31 May 2016,
- USD 10 million on 25 January 2017, and
- USD 10 million on 24 March 2017

The total issued and paid up share capital as at 31 March 2017 was USD 80 Million and GBP 2. Hundred percent of the shares of the Bank are held by the Union Bank of India (the parent Bank).

#### 2. Governance

The Bank places a strong emphasis on internal governance and maintenance of high ethical standards in its working practices.

Good governance is critical to delivering a sound and well-run business. At the centre of good governance is an effective Board. The first responsibility for maintaining the safety and soundness of the Bank lies with the Board.

The Bank's corporate governance is driven by the Board which comprises of two Executive Directors, one Non-Executive Director representing the shareholder and two independent UK based Non-Executive Directors. All the Directors have considerable banking and regulatory experience.

The Board has the collective responsibility of promoting the long-term success of the Bank. While the Executive Directors have direct responsibility for business operations, the Non-Executive Directors are responsible for bringing independent judgement and to analyse and challenge the decisions taken by the Executive Directors.

For a Risk Management Framework to function effectively, it is important that roles and responsibilities for the management of risk are clearly defined, are communicated and widely understood. The Union Bank UK's approach to assigning these responsibilities is based upon the three lines of defence model, where the:

- First line of defence is responsible for the day to day risk management
- Second line of defence is responsible for risk control, design of risk policies, methodologies and providing oversight and challenge to the first line of defence
- Third line of defence provides independent assurance of the overall system of internal control including assessment of the risk governance framework

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The bank's three lines of defence framework is further illustrated in the figure below:

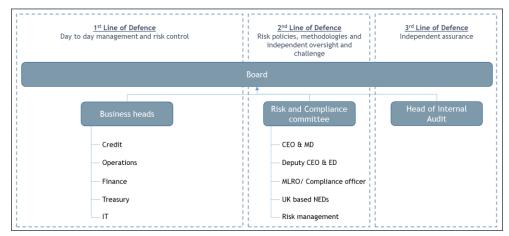


Figure 5: Lines of defence framework

Responsibility for overseeing the risk framework of the Bank is devolved to the following Board committees, each of which is chaired by a Non-Executive Director:

- Risk and Compliance Committee (RCC) meets quarterly, consists of two independent UK based Non-Executive Directors (one of whom acts as Chair), the two Executive Directors, Compliance Officer/MLRO and the Secretary is the Risk Manager.
- Audit Committee of the Board (ACB) meets quarterly, consists of two independent UK based Non-Executive Directors (one of whom acts as Chair), and its secretary is the Head of Internal Audit.

An overview of the Bank's governance structure is illustrated in the figure below:

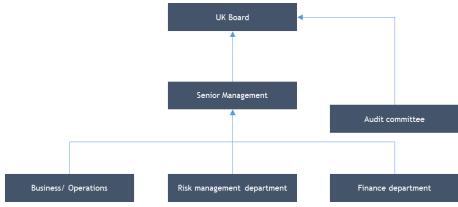


Figure 6: Governance framework

## 3. Capital management

This section describes Union Bank UK's capital strategy and the related risk appetite

The Bank endeavours to maintain sufficient capital resources to support its lending business and general business growth. The Bank reviews its Capital adequacy periodically.

The Bank holds capital at a level that the Board considers necessary and the assessment of minimum capital requirements is a combination of regulatory requirement and sound

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judgment exercised by the Board. In assessing the adequacy of its capital, the Bank considers the material risks to which the Bank is exposed.

Union Bank UK's vision is to be a competitive financial institution with the highest trust of clients and shareholders. The Bank aims to provide optimum added value to its customers and create sustainable shareholder value through business growth in a diversified manner.

In line with above, as part of the overall risk strategy, six key objectives have been identified by Union Bank UK as summarized in the figure below:



Figure 7: Key risk objectives have been identified by Union Bank UK

The risk strategy is owned by the Risk Department and approved by the Bank's Board. It is reviewed on an annual basis and if required, more frequently to reflect any significant material changes to the business, economic or regulatory outlook.

The Bank has separate Risk Management Framework and Risk Appetite Statement to measure, monitor, manage and mitigate the relevant risks.

## **Internal Capital Adequacy Assessment Process**

The Bank undertakes an ICAAP using senior management approved stress scenarios. The ICAAP process considers all of the known risks faced by the Bank, the probability of these risks occurring and how these are mitigated to derive the amount of Pillar 2 capital that is deemed appropriate to hold in order to absorb losses in a normal environment and under stress conditions.

The ICAAP considers all the relevant risks to establish additional capital resource requirement over the medium term considering Bank's business plans and financial projections. These projections are stress tested under various idiosyncratic and market scenarios, the results of which informed to the management for necessary actions to be taken.

The Board has ultimate responsibility for capital management and capital allocation. The Bank had submitted its last ICAAP in January 2016. The ICAAP has been fully integrated into the risk management and business planning frameworks of the Bank.

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## 3.1 Enhanced disclosures

This section provides key regulatory ratios and summary of calculation of the same.

# 3.1.1 Comparison of accounting assets vs regulatory exposures

The table below summarises the comparison between carrying amounts of assets for financial reporting purposes and regulatory exposure value of the same.

(USD'000)

		March-2017
1	Total assets as per published financial statements	337,590
2	General provision for impairment <sup>1</sup>	+1,370
3	Off Balance Sheet exposure	+17,502
4	Total Accounting exposure value	356,462
5	Adjustment for valuation of investments (HTM)	(186)
6	Adjustments for derivative financial instruments	+270
7	Other adjustments	+10
8	Regulatory exposure before credit conversion factor <sup>2</sup>	356,556
9	Regulatory exposure after credit conversion factor <sup>2</sup>	347,387
10	Risk Weighted Assets before SME supporting factor <sup>2</sup>	348,948
11	Risk Weighted Assets after SME supporting factor <sup>2</sup>	348,549

Table 1: comparison of accounting assets vs regulatory exposures

# 3.1.2 Bank's prudential regulatory metrics

The below table provides capital adequacy, leverage and liquidity ratios as of 31 March 2016 and 31 March 2017.

(USD'000)

		Mar-2017	Mar-2016
	Available capital (amounts)		
1	Common Equity Tier 1 (CET1)	81,287	49,272
2	Tier 1	81,287	49,272
3	Total capital	81,287	49,272
	Risk-weighted assets (amounts)		
4	Total risk-weighted assets (RWA)	358,699	235,606
	Risk-based capital ratios as a percentage of RWA		
5	Common Equity Tier 1 ratio (%)	22.66	20.91
6	Tier 1 ratio (%)	22.66	20.91
7	Total capital ratio (%)	22.66	20.91
	Basel III leverage ratio		
8	Total Basel III leverage ratio exposure measure	355,619	293,923
9	Basel III leverage ratio (%) (row 2 / row 8)	22.86	16.76
	Liquidity Coverage Ratio		
10	Total HQLA	24,896	14,701
11	Total net cash outflow	1,669	2,691
12	LCR ratio (%)	1492	546

Table 2: Bank's prudential regulatory metrics<sup>3</sup>

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<sup>&</sup>lt;sup>1</sup> "General provision on impairment" is a provision to be utilised at the time of applicabiltiy of IFRS-9.

 $<sup>^{\</sup>rm 2}$  Credit conversion factors and SME supporting factor are used as per CRR.

<sup>&</sup>lt;sup>3</sup> Figures are as of 31/03/2016 and 31/03/2017



#### 3.1.3 Overview of total RWA

(USD'000)

Ma	ar-2017	RWA	Minimum capital req. @ 8%
1	Credit risk: Standardised approach	348,549	27,884
2	Market risk: Standardised approach	1,538	123
3	Operational risk: Basic Indicator Approach	8,612	689
	Total (1 + 2 + 3)	358,699	28,696

Table 3: Overview of total RWA

# 3.1.4 The leverage ratio framework

To complement the risk-weighted capital regime, bank also takes into account the risk of excessive leverage when assessing the adequacy of capital levels.

For major Banks and Building Societies subject to the UK leverage ratio framework, the PRA requires a minimum leverage ratio be met at all times and expects firms in scope to have regulatory capital that is equal to or greater than any applicable leverage ratio buffers. This framework comprises three parts:

- a 3% leverage ratio minimum requirement, denominated in Tier 1 capital, which must be met with at least 75% Common Equity Tier 1 (CET1) capital;
- an additional leverage ratio buffer, applicable to UK Global Systemically Important Institutions (G-SIIs) identified by the PRA, with the buffer rate calibrated at 35% of a relevant firm's G-SII capital buffer rate, which must be met with CET1 capital; and
- a countercyclical leverage ratio buffer of CET1 capital, calibrated at 35% of a relevant firm's countercyclical capital buffer rate and rounded to the nearest 10 basis points.

Since Union Bank UK's entire capital is CET-1, it gives comfort in maintaining the capital and leverage ratio requirement.

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Table below provides detailed breakdown of the components of the leverage ratio denominator:

		(030 000)
		Mar-2017
On-b	alance sheet exposures	
	On-balance sheet exposures (excluding derivatives and securities financing	346,793
1	transactions (SFTs), but including collateral)	
2	(Asset amounts deducted in determining Basel III Tier 1 capital)	(100)
3	Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of rows 1 and 2)	346,693
Deri	vative exposures <sup>4</sup>	
	Replacement cost associated with <i>all</i> derivatives transactions (where	332
4	applicable net of eligible cash variation margin and/or with bilateral netting)	
5	Add-on amounts for PFE associated with all derivatives transactions	261
6	Total derivative exposures (sum of rows 4 + 5)	594
Secu	rities financing transaction exposures	
	Gross SFT assets (with no recognition of netting), after adjusting for	-
7	sale accounting transactions	
8	(Netted amounts of cash payables and cash receivables of gross SFT assets)	-
9	CCR exposure for SFT assets	-
10	Agent transaction exposures	-
11	Total securities financing transaction exposures (sum of rows 7 to 11)	-
Othe	er off-balance sheet exposures	
12	Off-balance sheet exposure at gross notional amount	17,502
13	(Adjustments for conversion to credit equivalent amounts)	(9,169)
14	Off-balance sheet items (sum of rows 12 and 13)	8,333
Capi	tal and total exposures	
15	Tier 1 capital	81,287
16	Total exposures (sum of rows 3, 6, 11 and 14)	355,619
Leve	rage ratio	
17	Basel III leverage ratio (row 15/row 16)	22.86%

Table 4: Breakdown of the components of the leverage ratio denominator

#### 4. Internal assessment of Material risks

This section describes methodology and models used by Union Bank UK to assess and manage its material risks.

The Bank has developed a comprehensive risk management framework, setting out the Bank's risk appetite, covering all relevant risks, to ensure that the key risks facing the Bank are clearly identified, understood, measured and monitored and that the policies and procedures established to address these risks are strictly adhered to. The outcomes of each of these risk management processes are used to identify the material risks that the Bank is exposed to. The Bank is primarily exposed to credit risk, market risk, liquidity risk and operational risk.

The Bank's risk appetite has been developed and articulated within the broader context of the nature, scope, scale and complexity of the Bank's activities. The anchors on which the framework has been based, include quantitative parameters such as liquidity - the Internal Liquidity Adequacy Assessment Process (ILAAP) and capital - the Internal Capital Adequacy Assessment Process (ICAAP) as well as qualitative parameters such as reputation risk and conduct risk.

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<sup>&</sup>lt;sup>4</sup> Derivative exposure calculated as per article 274 of CRR.



ICAAP and ILAAP is developed as part of the planning and budgeting process to ensure that the Bank's business plans are achievable within its capital and liquidity resources. Both the ICAAP and ILAAP are subject to interim reviews and updated in response to material changes to the business and regulatory environment.

The ILAAP and the ICAAP are reviewed by the PRA, which sets the Individual Liquidity Guidance (ILG) and Individual Capital Guidance (ICG) for the Bank. The Bank adheres to the benchmarks set by the PRA at all times.

Pillar 1 RWAs assessment as at 31 March 2017 is summarised in the table below.

Pillar 1 risk	RWA (USD 000s)	% Contribution
Credit risk	348,549	97.2%
Market risk	1,538	0.4%
Operational risk	8,612	2.4%
Total	358,699	100%

Table 5: RWAs as at 31 March 2017

#### 4.1 Credit risk

Credit risk is the risk of losses arising from a borrower or the counterparty failing to meet its obligations as they fall due. The Bank is exposed to credit risk by virtue of its lending operations to corporates by way of syndicated loans, loans to SME and Trade Finance lending. In addition, credit risk also arises from our interbank money market placements and investments in bonds.

## Risk Assessment

The RWAs for credit risk are assessed based on the standardised approach. The table below shows the summary of average risk weights (RWA/Exposure amount) for different portfolios as at 31 March 2017:

Portfolio	Accounting exposure amt. (USD 000s)	Average risk weight	RWA (USD 000s)
Cash in Hand and at Bank	919	20%	183
Financial Investments (Excl. LAB)	29,442	94%	27,551
LAB Investment	21,034	0%	=
Loans and Advances to Customers	278,355	110%	307,332
Loans and Advances to Banks	7,000	20%	1,400
Fixed Assets	561	100%	561
Prepayments and other receivables	1,325	154%	2,045
Derivative financial instruments - Assets	324	83%	268
Contingent liabilities (LC + BG)	7,360	85%	6,262
Contingent liabilities (undrawn Commit)	10,142	29%	2,947
Total Credit Risk	356,462		348,549

Table 6: Credit risk RWAs as at 31 March 2017

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## Risk management

The Bank has a robust process in place to manage the credit risk at origination as well as during the lifetime of the loan.

All loans go through a detailed pre-sanction appraisal process which considers the loan specifics and compares with the bank's policies and risk appetite. Loan approval authority is delegated to various committees depending on the size of the loan. During the appraisal process, all loans are also assigned an internal credit risk rating which is then monitored at a minimum frequency of every 12 months.

Below table shows a comprehensive picture of the credit quality of the bank's (on- and off-balance sheet) assets.

(USD'000)
-----------

Portfolio		a	b	С	d
		Gross carrying values of		Allowances /	Net values
		Defaulted	Non-defaulted	impairments	(a+b-c)
		exposures	exposures		
1	Loans	-	278,355	1,370⁵	276,985
2	Debt Securities	-	50,476	-	50,476
3	Off-balance sheet exposures	-	17,502	•	17,502
4	Total	-	346,333	1,370	344,963

Table 7: Credit quality of assets

The Bank uses various techniques to reduce credit risk in its loan portfolio. These include comprehensive review of the ability of the counterparty to repay the facility without distress and in some cases the receipt of collateral for the facility advanced as well as structuring transactions in order that the underlying commodity is effectively under the control of the Bank.

Below table provides an overview of Credit risk mitigation techniques:

(USD'000)

F	Portfolio	a	b	С	d	е
		Exposures	Exposures	Exposures	Exposures	Total
		unsecured:	secured by	secured by	secured by	Exposure
		carrying	collateral	financial	credit	(a+b+c+d)
		amount		guarantees	derivatives	
1	Loans	14,456	256,801	7,098	-	278,355
2	Debt securities	50,476	-	-	-	50,476
3	Total	64,932	256,801	7,098	-	328,831
4	Of which	-	-	-	-	-
	defaulted					

Table 8: Credit Risk mitigation techniques

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<sup>&</sup>lt;sup>5</sup> This is a general provision on standard assets, created to utilise at the time of applicabiltiy of IFRS-9.



Below table provides an overview of exposure by asset class and risk weights:

(USD'000)

		a	b	С	d	е	f	g
								Total credit
	Risk Weights <b>→</b>	0%	20%	50%	100%	150%	Others	exposures
	Asset classes <b>↓</b>							amount (post CCF)
1	Sovereigns and their central banks	17,276	-	983	1	ı	1	18,259
2	Multilateral development banks (MDBs)	3,465	-	,	1	•	-	3,465
3	Banks	7	8,672	2,211	13,087	-	-	23,977
4	Corporates	-	-	746	237,554	60,993	-	299,293
5	Other assets	-	-	-	1,913	-	480	2,393
	Total	20,748	8,672	3,940	252,554	60,993	480	347,387

Table 9: Exposure by asset class and risk weights

#### 4.2 Market risk

Market risk is the risk of losses resulting from adverse changes in the value of positions arising from movements in market prices across commodity, credit, equity, FX and interest rates risk factors.

## Risk Assessment

Union Bank UK assesses the market risk by calculating the net open position for foreign currencies. The reporting currency of the bank is USD. The RWA calculation as at 31 March 2017 is summarized below:

Foreign Currency	Open position (USD 000s)	Risk weight	RWA (USD 000s)
GBP	1,489	100%	1,489
EUR & INR	49	100%	49
Total Market Risk			1,538

Table 10: Market risk RWAs as at 31 March 2017

# Risk management

Union Bank UK's portfolio is based on simple products and it does not conduct any significant propriety trading activities. Moreover, Union Bank UK is classified as category 5 bank by the PRA.

The Bank's key driver of market risk is from its exposure to multiple currencies. The bank operates in three currencies - GBP, USD and EUR with some insignificant exposure to INR<sup>6</sup> as well. All open positions per currency are monitored against specific risk appetite limits on daily basis. The currency risk is managed by entering in to currency swap contracts and by minimising the open position in foreign currencies.

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<sup>&</sup>lt;sup>6</sup> As of March 2017, INR exposure of Union Bank UK was USD 5,000.



## 4.3 Operational risk

Operational risk is defined as the risk of direct or indirect losses resulting from inadequate or failed internal processes, people and systems or from external events.

#### Risk Assessment

Union Bank UK follows Basic Indicator Approach for measuring Operational Risk which calculates Pillar 1 capital as 15% of average of the last three years' relevant indicators<sup>7</sup>. The calculation for Operational risk RWAs as at 31 March 2017 is summarized below:

Period	Relevant Indicator (USD 000s)	
Year 1 (2017)	1,405	
Year 2 (2016)	4,755	
Year 3 (2015)	7,612	

Table 11: Relevant indicator for past 3 years (as at 31 March 2017)

	IIIUICALUI	Operational risk scalar	risk capital	Operational risk RWAs (USD 000s)
Average	4,591	15%	689	8,612

Table 12: Operational risk RWAs as at 31 March 2017

## Risk management

The Bank has put in place an Operational Risk policy to manage operational risk in an effective manner. The primary objective of the policy is to identify the operational risks that the Bank is exposed to from failed, inadequate and/or missing controls, processes, people and systems or from external events or a combination of all five, assess or measure their magnitude, monitor them and control or mitigate them by using a variety of checks. Within the Operational risk framework, new products, processes and services introduced by the Bank are subject to rigorous risk evaluation and approval. In addition to the policy, the Bank has specific operational policies in place covering (inter alia) IT Security, Outsourcing policy and a business continuity plan.

The Bank has put in place an internal control framework to mitigate identified risks. This framework is set out in the form of departmental policies and procedures, which are reviewed on a regular basis.

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<sup>&</sup>lt;sup>7</sup> Calculation of relevant indicator as per Article 316 of CRR



## 4.4 Counterparty credit risk (CCR)

Union Bank UK's portfolio is based on simple products and it does not conduct significant propriety trading activities. Counterparty credit risk exposure as of March 2017 is related to 6 derivative exposures with total notional of USD 26.1MM and measured in line with article 274 of the CRR. These transactions pertain to foreign exchange swaps executed to bridge the currency gap in the balance sheet.

#### 4.5 Credit concentration risk

Credit concentration risk is the risk of losses arising as a result of concentrations of exposures due to imperfect diversification. This imperfect diversification can arise from the size of a small portfolio or a large amount of exposures to specific obligors (single name concentration) or from imperfect diversification with respect to economic sectors or geographical regions.

Having a diversified business model is one of the key objectives of the bank. In this regard, Union Bank UK monitors the following metrics on a periodic basis and has also assigned RAG (Red, Amber and Green) triggers in alignment with its risk appetite:

- Top 20 counterparties on asset side as a proportion of the B/S (%)
- Top 20 loan accounts as a proportion of the lending book (%)
- Top 20 deposit accounts as a proportion of the deposit book (%)
- Largest exposure to a single counterparty (Group level) (in % of capital) excl.
   UST/IBRD/UK Treasury
- Share of loan assets in any industry as a proportion of the lending book (%)
- Total investments/ (Total B/S placements)

# 4.6 Interest rate risk in banking book (IRRBB)

IRRBB is the risk of losses arising from changes in the interest rates associated with banking book items.

The bank aims to have a natural hedge by matching assets and liabilities by tenor and currency. In this regard, Union Bank UK monitors the following metrics on a periodic basis and has also assigned them RAG triggers in aligned with its risk appetite:

- USD B/S only % of Long term assets funded by Long term Liabilities
- GBP B/S only % of Long term assets funded by Long term Liabilities
- EUR B/S only % of Long term assets funded by Long term Liabilities
- Overall net funding gap in 0 days to 1 month maturity bucket (USD MM)
- Overall net funding gap in 1 month to 3 months maturity bucket (USD MM)
- Overall net funding gap in 3 months to 6 months maturity bucket (USD MM)
- Overall net funding gap in 6 months to 1 year maturity bucket (USD MM)

Union Bank UK measures IRRBB by assessing the impact of 200 bps parallel shock on its Economic value of equity. All B/S exposures are segmented by time buckets on the basis of next re-pricing date. The NPV of the net gap in each time bucket is calculated based on GBP yield curve sourced from Bloomberg. This curve is then shifted 200bps parallel up and down to assess the P&L impact. The higher of the 2 P&L impact ignoring the sign is taken as the IRRBB capital.

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## 4.7 Liquidity risk

This section describes Union Bank UK's risk appetite and strategy.

The Bank aims to maintain sufficient liquidity to have a survival period of 90 days in a combined stress. In addition, the Bank aims to maintain 30-day LCR above 110% at all times.

The risk appetite and strategy is approved by the Board and reviewed annually.

The PRA expects all firms to take responsibility for ensuring that there is no significant risk that they cannot meet their liabilities as they fall due. PRA has increased supervisory activities to ensure that firms are running their business in a prudent manner to ensure they have an appropriate degree of resilience to liquidity stresses.

On 10 October 2014, the European Commission published a Delegated Act to supplement EU Regulation (EU) No 575/2013 ('Delegated Act') with regard to the liquidity coverage requirement (LCR) for credit institutions. EU legislation sets out direct requirements for firms on liquidity. The EU Liquidity Coverage Requirement (LCR) sets a prescribed 30 day stress test, which firms must meet with qualifying liquid assets.

The PRA has proposed that UK Banks and in-scope investment firms need to meet a higher LCR requirement of 90% from 1 January 2017 and would reach 100% from 1 January 2018.

The Bank conducts stress testing on regular basis to ensure liquidity adequacy. The Board approves the stress testing framework and reviews the outputs of stress testing as part of the approval processes of the ILAAP.

In the ILAAP, the bank considers following risk as the key risks:

Risk driver
The run-off of retail funding
The reduction of unsecured wholesale funding
The correlation and concentration of funding
Additional contingent off-balance sheet exposures
FX convertibility and access to FX markets
The impact on a firm's reputation or franchise
Marketable asset risk
Non-marketable asset risk

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Below table provides breakdown of the bank's cash outflows and cash inflows, as well as available high-quality liquid assets (HQLA), as measured and defined according to the LCR standard.  $^{8}$ 

(USD'000)

			(020,000)	
		a	b	
		Total	Total	
		unweighted	weighted	
		value	value	
		(average)	(average)	
High-qu	uality liquid assets		28,919	
1 Total HQLA				
Cash or				
2	Retail deposits and deposits from small business customers,	10,590	1,203	
	of which:			
3	Stable deposits	6,694	669	
4	Less stable deposits	3,896	534	
5	Unsecured wholesale funding, of which:	19,372	12,579	
	Operational deposits (all counterparties) and	-	-	
6	deposits in networks of cooperative banks			
7	Non-operational deposits (all counterparties)	19,372	12,579	
8	Unsecured debt	-	•	
9	Secured wholesale funding		•	
10	Additional requirements, of which:	-	-	
11	Outflows related to derivative exposures and other	-	-	
	collateral requirements			
12	Outflows related to loss of funding on debt products	-	ı	
13	Credit and liquidity facilities	-	•	
14	Other contractual funding obligations	11,534	1,153	
15	Other contingent funding obligations	7,361	736	
16	TOTAL CASH OUTFLOWS		15,671	
	inflows			
17	Secured lending	-	-	
18	Inflows from fully performing exposures	3,847	1,329	
19	Other cash inflows	12,733	12,733	
20	TOTAL CASH INFLOWS	16,580	14,062	
			Total	
			adjusted	
			value	
21	Total HQLA		24,904	
22	Total net cash outflows		3,918	
23	Liquidity Coverage Ratio (%)		950	

Table 13: Details regarding LCR reporting

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 $<sup>^8</sup>$  Figures reported in column "a" & "b" are the simple average of LCR data as of 31/01/2017, 28/02/2017 and 31/03/2017.



## 5. Stress testing

Stress testing, as a tool and technique, plays an important role in ensuring effective risk management and in fostering an understanding of how economic cycles, especially downturns, affect the Bank's risk profile. It is conducted as part of Bank's annual ICAAP and ILAAP processes.

Stress tests simulate business performance during abnormal market periods with increased turbulence and measure how these can affect the risk profile of the Bank particularly in relation to the business plan and risk appetite.

These findings are important forward-looking assessments of risk which help to overcome the limitations of models and historical data. As such, stress testing requires engagement of the Board for the development of robust scenarios as it plays an important role in how the Bank effectively manages risk.

At a high-level the Bank conducts stress testing by:

- Identifying key risks and developing scenarios to analyse how these behave under stressed conditions
- Determining mitigating management actions that can be taken now or on in the future against the risks identified

In summary, stress testing is designed to:

- Evaluate the Bank's robustness under stressed environments,
- Identify key potential vulnerabilities and risk concentrations,
- Identify and demonstrate the impact of management actions (tactical vs. strategic, reactive vs. proactive, top down vs. bottom up, triggers etc.),
- Inform development of early warning Key Risk Indicators (KRIs), and
- Allow the Bank to better understand, plan and manage the risk profile

The Bank conducts stress testing relating to liquidity and capital on regular basis and underlying assumptions are discussed and approved by the Board.

Union Bank UK undertakes the following stress scenarios as part of its ICAAP:

- Idiosyncratic stress increase in the ECL estimates across its portfolio which leads to increased P&L impact of provisions,
- Market stress increase in the cost of funding, and
- Combined stress increase in the cost of funding as well as increase in the ECL estimates across the entire portfolio.

Under the combined stress, the management would consider the following management actions:

- Restriction of new asset generation and minimize roll-over of maturing assets
- Cost cutting



Reverse stress test assumption:

Under the Reverse stress, Union Bank UK assumes a simultaneous combination of the following:

- 1. Reduced asset origination,
- 2. Higher loss rates, and
- 3. Increase in cost of funding.

#### 6. Remuneration

The Bank has two pay groups of employees in the UK - those on deputation from the Parent Bank and those who are locally recruited. The employees on deputation are governed by the salary structure approved by the Board of Directors of the Parent Bank. Their salary, perquisites and allowances are fixed accordingly and include certain fixed net of tax basic pay, payment of tax and National Insurance (NI) and reimbursement of furnished accommodation, utility bills, telephone, newspapers and medical expenses.

The salary to the locally recruited staff is as per their respective employment contract. The Bank currently has no incentivised pay structure for its employees and directors. Two independent Non-Executive Directors are paid a fixed salary per annum.

None of the employees of the Bank fall into the category of high earners. Staff pay does not include any variable elements (such as a bonus, overtime or incentive pay) and there is no link between pay and performance. As such, the Bank has deemed it not necessary to have a separate Remuneration Committee. In addition, there is no deferral policy in place, and no employee or director has received a sign-on or severance pay.

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The table below provides remuneration awarded during the financial year 2016-17:

			a	b
	Remuneration amount in USD'000		Senior	Other material
			management	risk-takers
1		Number of employees	7	2
2		Total fixed remuneration $(3 + 5 + 7)$	493	182
3		Of which: cash-based	493	182
4		Of which: deferred	-	-
5		Of which: shares or	-	-
	Fixed	other share-linked		
	remuneration	instruments		
6		Of which: deferred	-	-
7		Of which: other forms	-	-
8		Of which: deferred	-	-
9		Number of employees	-	-
10		Total variable remuneration (11 + 13 + 15)	-	-
11		Of which: cash-based	-	-
12		Of which: deferred	-	-
13	Variable	Of which: shares or	-	-
	remuneration	other share-linked		
		instruments		
14		Of which: deferred	-	-
15		Of which: other forms	-	-
16		Of which: deferred	-	-
17	Total remune	eration (2 + 10)	493	182

## 7. Conclusion

This disclosure document, prepared in accordance with the requirements of Basel Framework and is intended to provide information on the Bank's approach to risk management. It also provides detailed information about asset and capital management.

Future disclosures will be published within four months of the Bank's financial year end and will be updated annually.

In the event that a user of this disclosure document requires further explanation regarding the disclosures, application should be made in writing to the Executive Director and Deputy CEO, Union Bank of India (UK) Ltd 85 Senator House, Queen Victoria Street, London EC4V 4AB.

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